

FOR IMMEDIATE RELEASE

NAI Hallmark Facilitates Sale of \$23.6 Million Five-Building Industrial Portfolio

JACKSONVILLE, FL – April 28, 2026 – NAI Hallmark, Jacksonville’s largest locally owned commercial real estate brokerage and property management firm, today announced the successful closing of a five-property industrial portfolio totaling \$23,567,000.

The portfolio, acquired by InLight Real Estate Partners, consists of strategically located warehouse and showroom facilities across Florida and South Carolina, all leased to Johnstone Supply, a leading HVAC distribution company.

Representing the seller, affiliates of Ware Capital, NAI Hallmark also played a critical role in enhancing the investment profile by successfully negotiating long-term lease extensions with the tenant.

The portfolio includes the following properties:

- 610 Atlantis Road, Melbourne, FL
- 1651 South Rio Grande Avenue, Orlando, FL
- 4200 St. Johns Parkway, Sanford, FL
- 850 Rosewood Drive, Columbia, SC
- 1871 Mason Avenue, Daytona, FL

The properties are purpose-built warehouse and showroom spaces located in high-growth markets with strong access to major transportation corridors.

“Ware Capital took a strategic, long-term approach to aligning the location and functionality of their real estate with the needs of the operating business,” said Keith Goldfaden, Owner & Chief Strategy Officer at NAI Hallmark. “We value the opportunity to work with clients like Ware Capital, as they encourage a broader perspective and a focus on achieving the best long-term outcomes.”

“Deals like this don’t happen without trust,” said Charles Margiotta, CIO and Partner at InLight Real Estate Partners. “The Ware family curated an exceptional portfolio over decades, and we’re grateful for the opportunity to be its next stewards. The NAI Hallmark team ran a thoughtful, relationship-driven process—the kind that’s increasingly rare in today’s market.”

NAI Hallmark served as the exclusive advisor in the transaction, leveraging its market expertise and tenant relationships to align the interests of the buyer, seller, and tenant, resulting in a successful closing.

To learn more, visit naihallmark.com and follow us on [LinkedIn](#), [Facebook](#), and [Instagram](#) for the latest updates.

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About NAI Hallmark

NAI Hallmark is a Jacksonville-based, full-service commercial real estate firm specializing in sales and leasing brokerage, property and facilities management, and corporate services throughout Northeast Florida. Founded in 1993, the firm manages and/or leases a portfolio of more than 6 million square feet of office, industrial, and retail space and ranks among the region's top investment sales teams. As a member of the NAI Global network, NAI Hallmark delivers local market expertise backed by an international platform. Learn more at naihallmark.com.

About NAI Global

NAI Global is a leading global commercial real estate brokerage firm. NAI Global offices are leaders in their local markets and work in unison to provide clients with exceptional solutions to their commercial real estate needs. NAI Global has more than 325 offices strategically located throughout North America, Latin America, Europe, Africa and Asia Pacific, with over 5,800 local market professionals, managing in excess of 1.1 billion square feet of property and facilities. Annually, NAI Global completes in excess of \$20 billion in commercial real estate transactions throughout the world. NAI Global provides a complete range of corporate and institutional real estate services, including brokerage and leasing, property and facilities management, real estate investment and capital market services, due diligence, global supply chain and logistics consulting and related advisory services. To learn more, visit www.naiglobal.com.

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